

## Executive Director, The Ivey Academy

### Ivey Business School at Western University

*We acknowledge that Ivey Business School and Western University are located on the traditional lands of the Anishinaabek, Haudenosaunee, Lūnaapéewak and Attawandaron peoples, on lands connected with the London Township and Sombra Treaties of 1796 and the Dish with One Spoon Covenant Wampum. This land continues to be home to diverse Indigenous peoples (e.g. First Nations, Métis and Inuit) whom we recognize as contemporary stewards of the land and vital contributors of our society.*

The Ivey Academy ([www.ivey.uwo.ca/academy](http://www.ivey.uwo.ca/academy)), the executive education arm of the Ivey Business School, is a global leader in advanced management education and professional development, ranked #1 in Canada in Executive Education by *Financial Times*. A pillar of the Ivey Business School, The Ivey Academy is future-oriented, pragmatic, and practice-based. Developing and delivering world-class executive education programs in a B2B and B2C format, The Ivey Academy is committed to advancing the Ivey Business School brand, and its faculty in the market. The Ivey Academy is seeking a skilled client-relation-builder, inspiring and dynamic administrator, and innovative business leader as its next **Executive Director**.

Reporting to the Dean of the Ivey Business School and managing \$10-\$15 million of annual revenues, the Executive Director strategically guides and leads The Ivey Academy's lines of business: talent assessment and strategy, executive education, simulations, and executive coaching. The Executive Director oversees all functions, including: developing and maintaining client, faculty, and alumni relationships; business development; marketing and communications; program development; program delivery; space/events management; and human resources and financial management.

As the ideal candidate, you have a record of entrepreneurial success and innovative leadership in senior executive roles with experience aligning an organization, implementing strategy, and leading change. Having overseen the full P&L of a small-to-medium-size client-service business, you are skilled at developing operational capacity, ensuring performance towards well-defined objectives, and building relationships with clients, staff, faculty, and other stakeholders. Known for your ability to deliver tangible results, you are open, transparent, and honest with an ability to build and maintain relationships widely. You are collaborative, decisive, and customer-focused with a commitment to diversity, equity, and inclusion. Your experience in higher education, alumni relations, and executive training are highly desirable as is your experience developing and delivering client solutions, driving revenue, and realizing market growth.

To apply for this exciting opportunity with Canada's most prestigious business school, working alongside the brightest staff, students, and globally recognized faculty, please visit: [boyden.thriveapp.ly/job/1121](https://boyden.thriveapp.ly/job/1121). For more information, please contact Kathy Rahme ([krahme@boyden.com](mailto:krahme@boyden.com)) and Mike Young ([myoung@boyden.com](mailto:myoung@boyden.com)).

Ivey Business School invites applications from all qualified individuals. Ivey is committed to employment equity and diversity in the workplace and welcomes applications from women, members of racialized groups/visible minorities, Indigenous persons, persons with disabilities, persons of any sexual orientation, and persons of any gender identity or gender expression.

Accommodations are available for applicants with disabilities throughout the recruitment process. If you require accommodation for interviews or other meetings, please contact Kathy Rahme at [krahme@boyden.com](mailto:krahme@boyden.com).

In accordance with Canadian immigration requirements, all qualified candidates are encouraged to apply; however, Canadians and permanent residents will be given priority.